

**(G) LEADING PRACTICE**  
*We set the Enterprise Standards!*



# Industrial Revolution and changes impacting organizations

## Best Practice and Leading Practices in how to tackle change

Presenter: Prof. Mark von Rosing



# Prof. Mark von Rosing

Professor | Modelling & EA Guru | Business Transformation Evangelist |...



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Executive  
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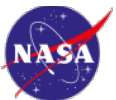


GLOBAL  
UNIVERSITY  
ALLIANCE  
Developing (G)LEADing and Best Practices

W3C®



iGrafx®



Prof. Mark von Rosing is in every way an innovator affecting standards, frameworks, methods, and approaches internationally. In 1999, he founded the Global University Alliance (GUA), an international consortium of +450 university lecturers and researchers whose aim it is to provide a collaborative platform for academic research and analysis leading to the creation of de-facto enterprise standards.

He has been involved of developing 96 Enterprise Standards and 55 Industry Standards. Founder of 'LEADing Practice' the Enterprise Standard body, and also has had a significant or primary role in developing standards in the following standard bodies:

- **World Wide Web Consortium (W3C):** lead the World Wide Web development to its full potential by developing protocols and guidelines that ensure the long-term growth of the Web/Internet.
- **ISO:** coordinating the development of international standards among various national standards organizations. Currently focused on are ISO 42010, the Systems and Software Engineering Architecture Description, and ISO 279, the Innovation Standard.
- **CEN:** the European Committee for Standardization (CEN, French: Comité Européen de Normalisation). Developing and maintaining coherent sets of standards and specifications across the thirty-three member countries. More than 60,000 technical experts as well as business federations, consumer, and other societal interest organisations are involved in the CEN network that reaches over 460 million people.
- **NATO:** the North Atlantic Treaty Organization; developing standards for the intergovernmental military alliance organizations. Strategy and Performance Management is used for the collective defence joint mission execution, both in mutual defence in response to an attack by any external party as well as for peacekeeping missions. In addition, the standards from LEADing Practice related to capability modelling, joint Business Process Execution and Enterprise Architecture are used as basis for NATO standard development i.e. the NAF 4 (NATO Architecture Framework).
- **Energetics:** Development of the energy standard body, Energetics, Prof. von Rosing is part of developing the energy standards used by countries and companies around the world. This includes the standards used by the upstream oil and gas organizations; providing improvements for their business models, performance concepts, and process and data models.
- **The Information Security Forum (ISF):** development member of the Information Security Forum
- **Object Management Group (OMG):** develop joint standards between OMG and LEADing Practice. This includes:
  - Value Delivery Modeling Language (VDML), Business Motivation Modeling (BMM), Business Process Modeling Notations (BPMN), Decision Model and Notation (DMN) and Risk & Threat Modeling
- **SAP AG** Method developer e.g. ASAP, SAP Agile, BPM, Enterprise Architecture (EAF)



# Publications

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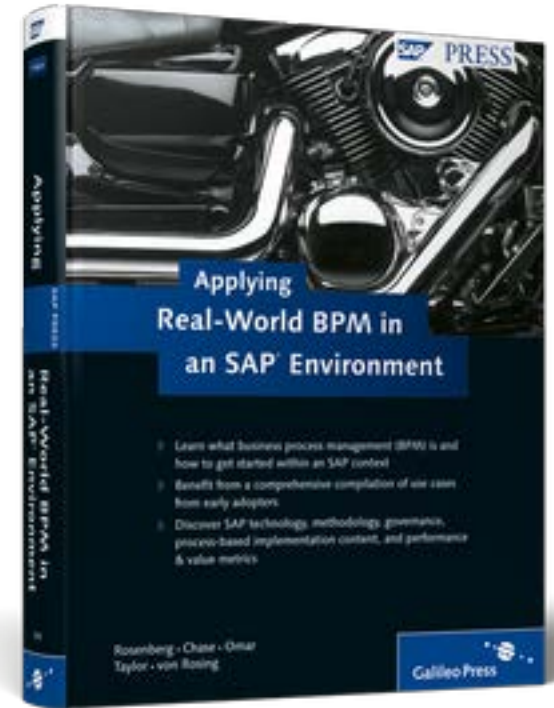
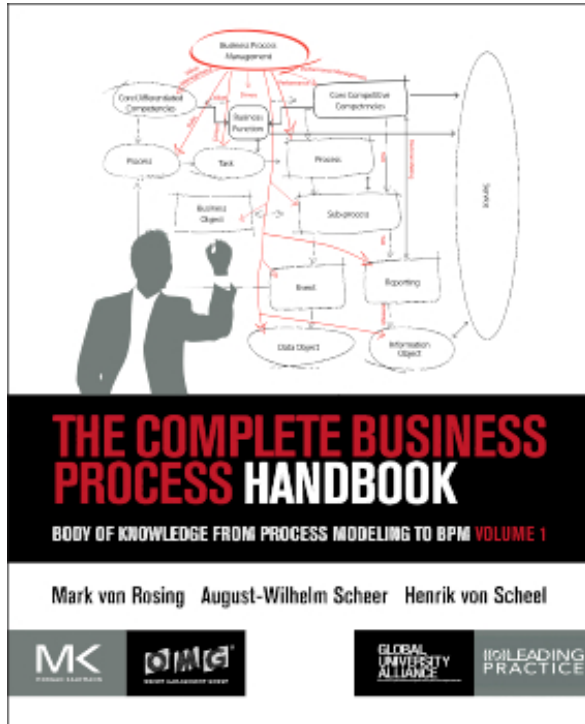


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# Trends (Forces & Drivers)



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Organizations around the world are adapting to various trend drivers, market forces, macro-economic forces and industry forces

Efficiency

Connection Accepted

37°C

Energy Reduction

Flexibility

87%  
completed

The changes are so big that there is a need for both transformation as well as innovation for most organizations



# Industrial Revolution Phases: The 1<sup>st</sup> Industrial Revolution



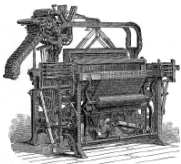
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## First mechanical loom

### 1. Industrial Revolution

Follows introduction of  
water- and steam-  
powered mechanical  
manufacturing facilities

1784

# Industrial Revolution Phases: The 2<sup>nd</sup> Industrial Revolution



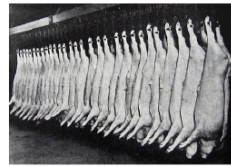
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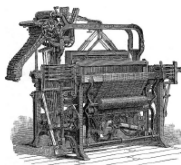
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**First production line,  
Cincinatti slaughter-  
houses**



**First mechanical loom**

**2. Industrial Revolution**  
Follows introduction of  
electrically-powered  
mass production based  
on the division of labour

**1. Industrial Revolution**  
Follows introduction of  
water- and steam-  
powered mechanical  
manufacturing facilities

1784

1913



# Industrial Revolution Phases: The 3<sup>rd</sup> Industrial Revolution



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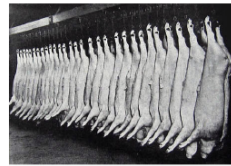
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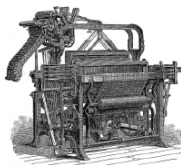


**First programmable  
logic controller (PLC),  
Modicon 084**



**First production line,  
Cicinatti slaughter-  
houses**

**3. Industrial Revolution**  
Uses electronics and IT  
to achieve further  
automation of  
manufacturing



**First mechanical loom**

**2. Industrial Revolution**  
Follows introduction of  
electrically-powered  
mass production based  
on the division of labour

**1. Industrial Revolution**  
Follows introduction of  
water- and steam-  
powered mechanical  
manufacturing facilities

1784

1913

1969



# Industrial Revolution Phases: The 4<sup>th</sup> Industrial Revolution



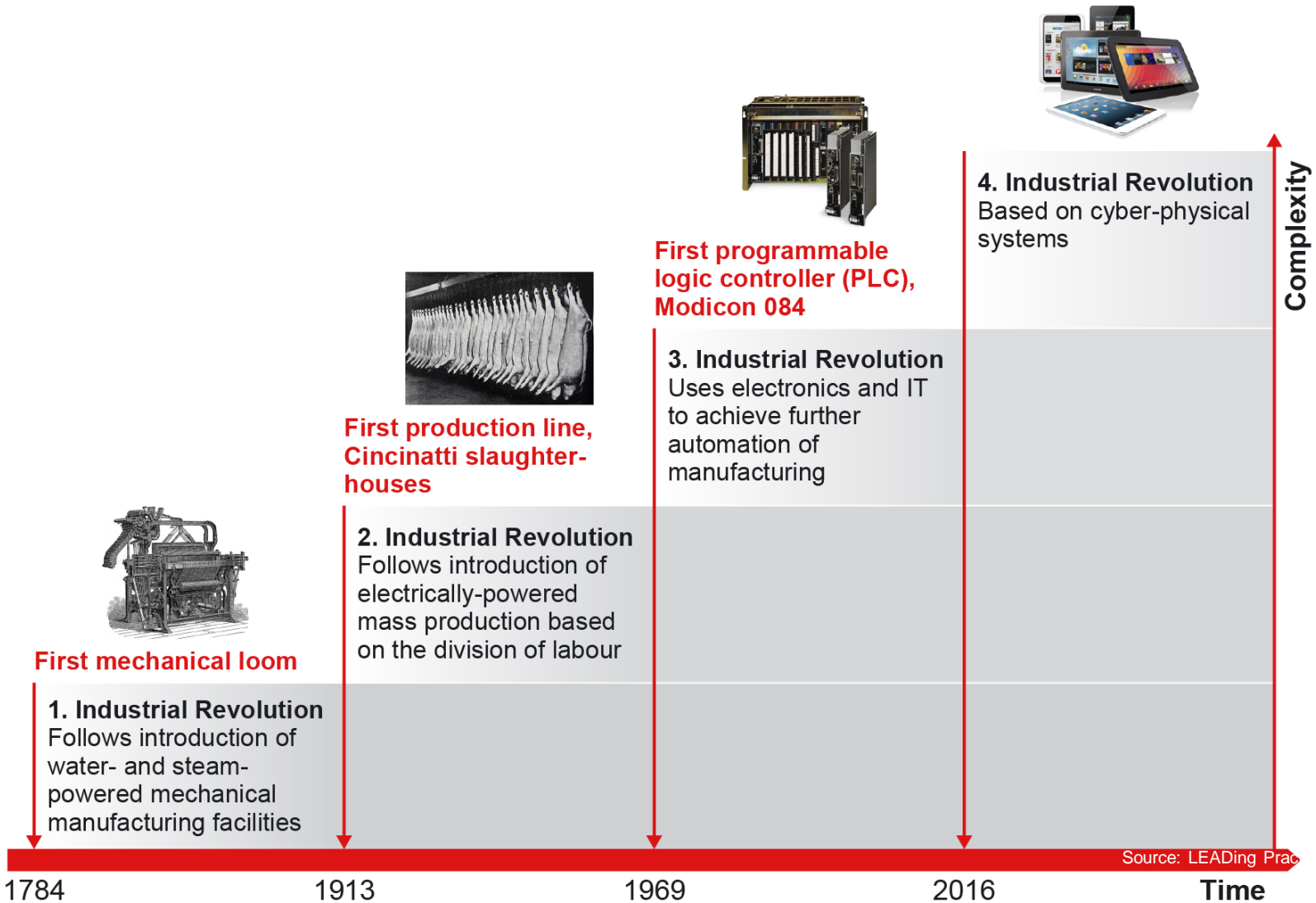
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# The game is changing – how do we adapt?



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When compared with previous industrial revolutions, the Fourth is evolving at an exponential rather than a linear pace.

Efficiency

The emerging technology breakthroughs in fields such as artificial intelligence, robotics, the Internet of Things, autonomous vehicles, 3-D printing, nanotechnology, biotechnology, materials science, energy storage and quantum computing.

Organizations around the globe are asking themselves how to adapt in both people, competencies, services, products, processes and technology.

# Key Findings: SHOULD DO, WANT TO DO and CAN DO

Learning from the Leaders, Global University Alliance Outperformer Study 2010-2015



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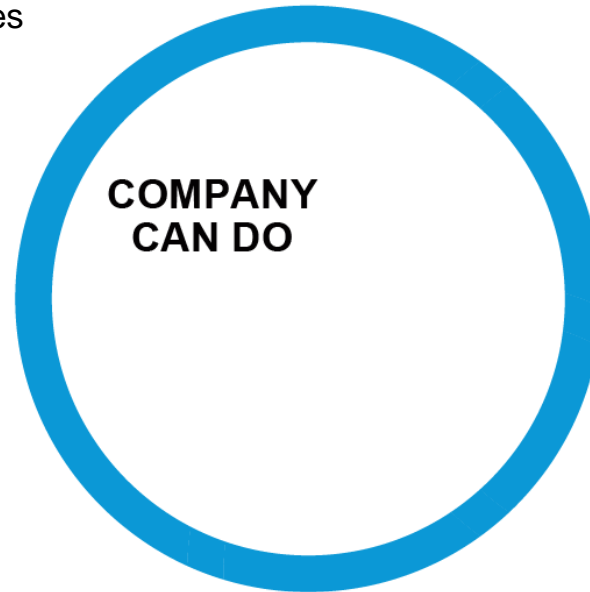
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## CAN DO (existing capabilities)

- Employee
- Core Competencies
- Production Facilities
- Service
- Product
- Process



# Key Findings: SHOULD DO, WANT TO DO and CAN DO

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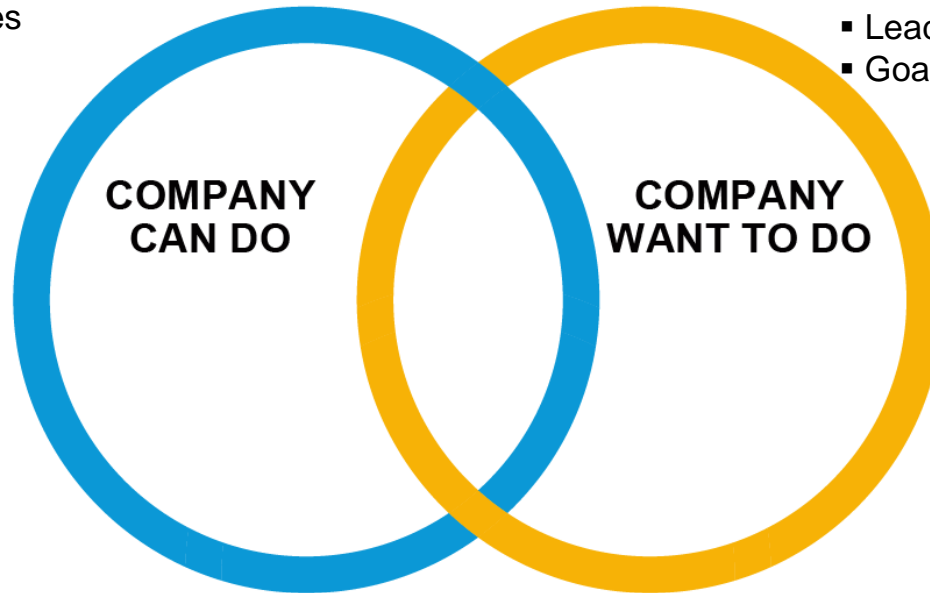


## CAN DO (existing capabilities)

- Employee
- Core Competencies
- Production Facilities
- Service
- Product
- Process

## WANT TO DO (Strategy intent)

- Business Idea
- Business Demand
- Leadership preference
- Goal



# Key Findings: SHOULD DO, WANT TO DO and CAN DO

Learning from the Leaders, Global University Alliance Outperformer Study 2010-2015



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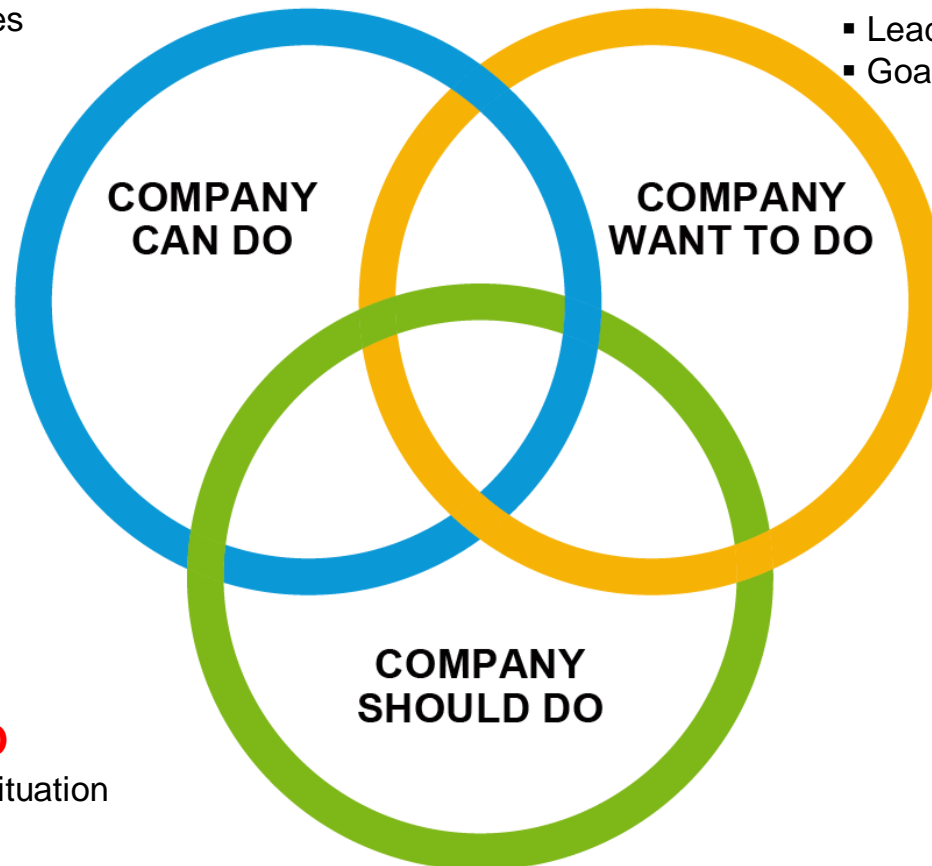


## CAN DO (existing capabilities)

- Employee
- Core Competencies
- Production Facilities
- Service
- Product
- Process

## WANT TO DO (Strategy intent)

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- Goal



## SHOULD DO

- Competitive Situation
- Market forces
- Technology forces
- Macro-economic forces
- Trend drivers

# Key Findings: SHOULD DO, WANT TO DO and CAN DO

Learning from the Leaders, Global University Alliance Outperformer Study 2010-2015



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## CAN DO (existing capabilities)

- Employee
- Core Competencies
- Production Facilities
- Service
- Product
- Process

*Danger zone!*

## WANT TO DO (Strategy intent)

- Business Idea
- Business Demand
- Leadership preference
- Goal

COMPANY  
CAN DO

COMPANY  
WANT TO DO

Adam Questions:  
What do companies do

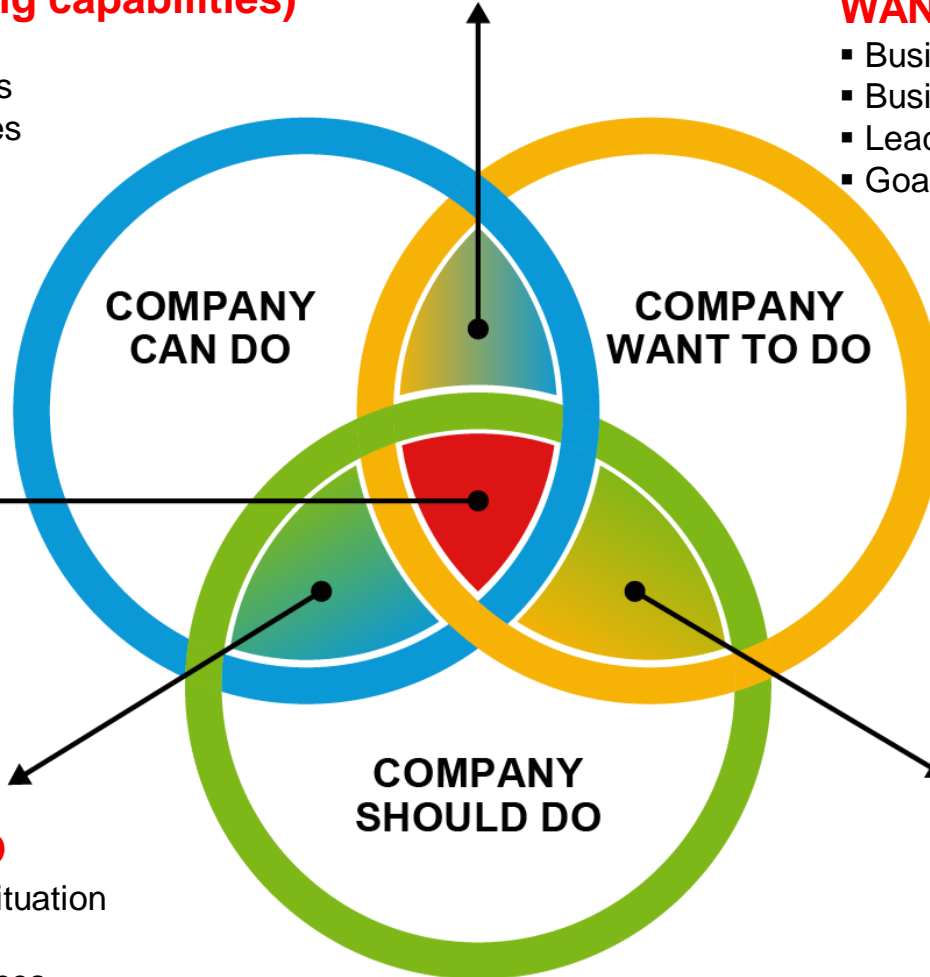
*Primary area of effort*

*Area of position change*  
**SHOULD DO**

- Competitive Situation
- Market forces
- Technology forces
- Macro-economic forces
- Trend drivers

COMPANY  
SHOULD DO

*Area of capability  
development*



# What is it leading organizations actually do around capability development:



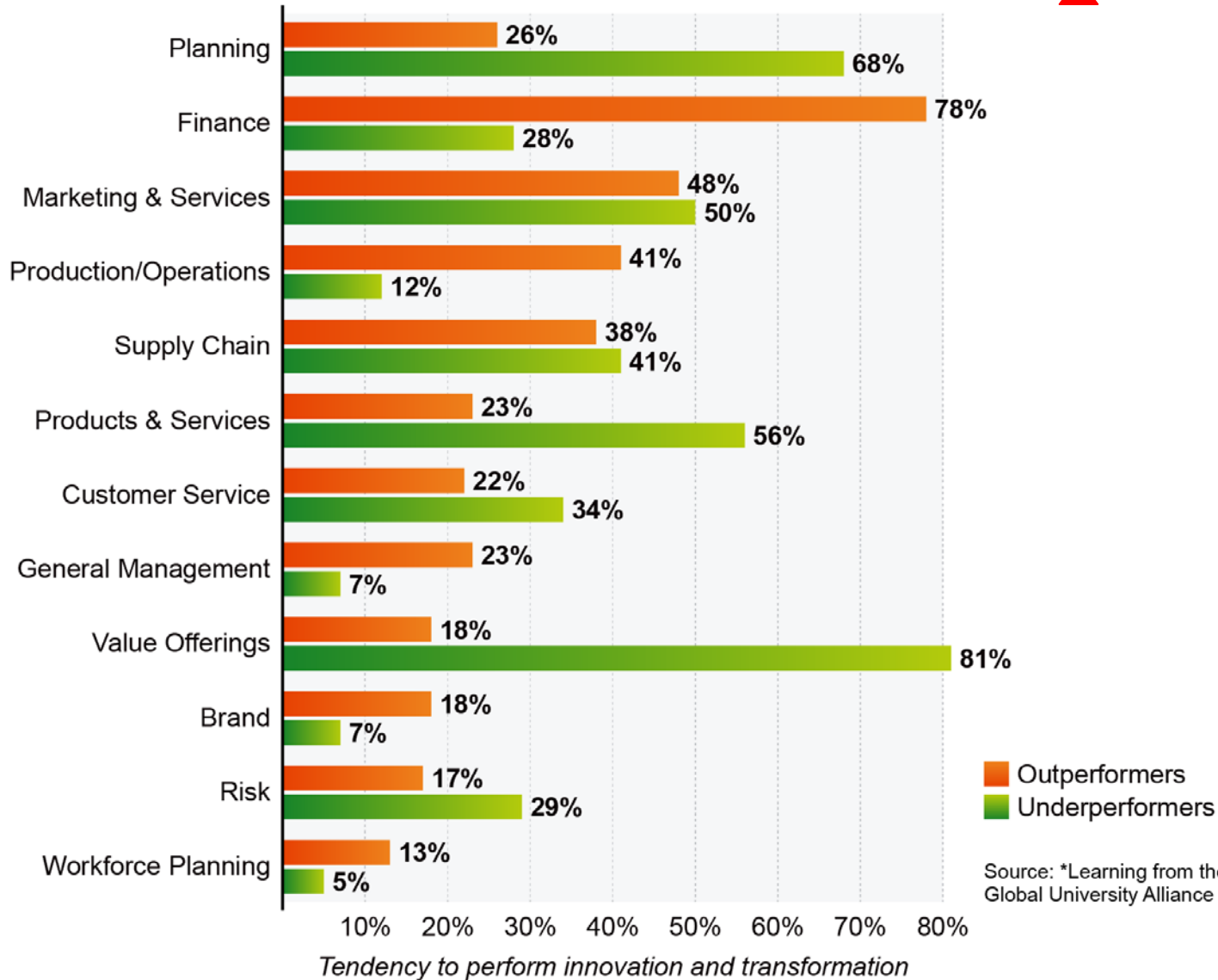
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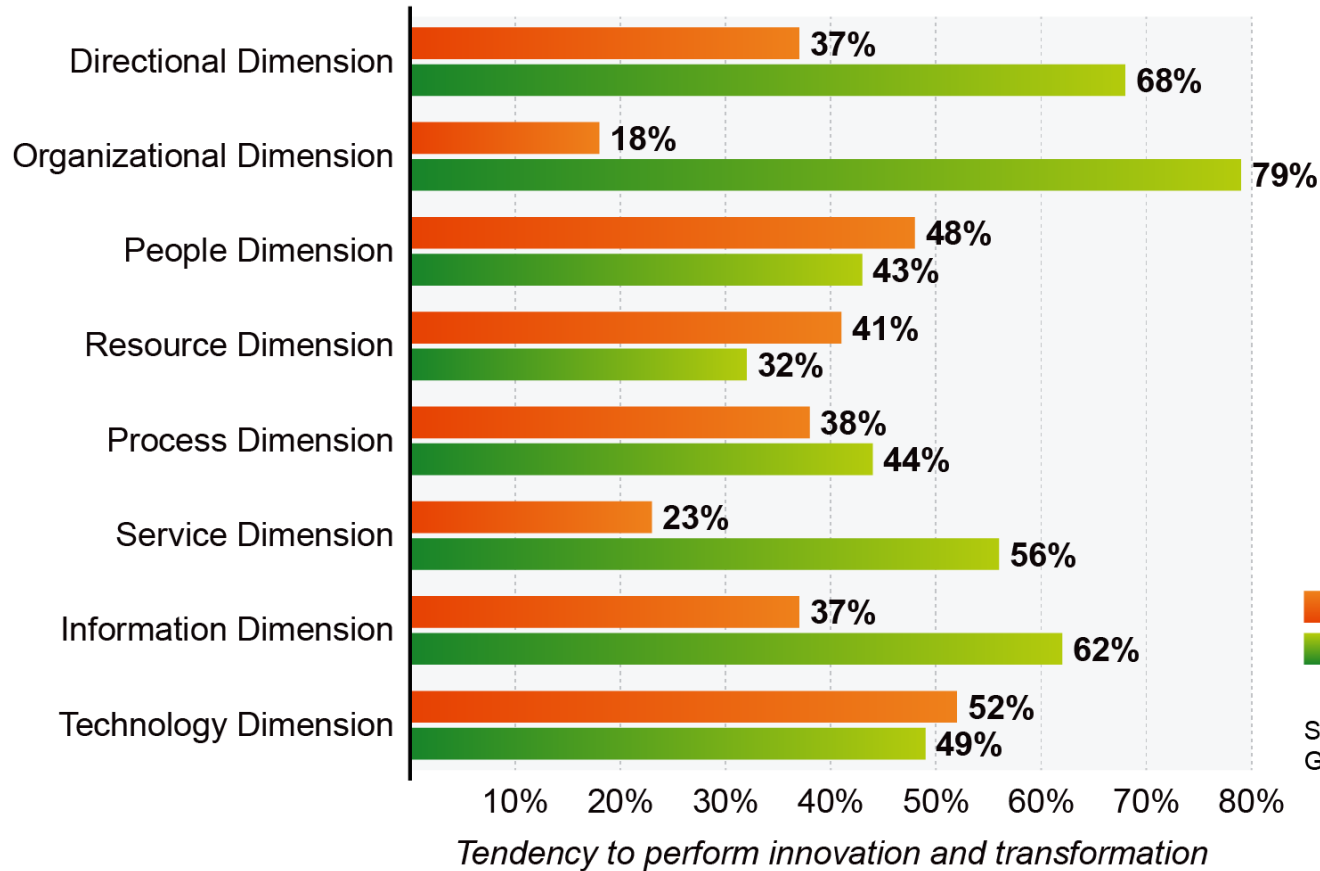
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# Where is it leading organizations do capability development:



Outperformers  
Underperformers

Source: \*Learning from the Leaders: Global University Alliance Study 2010-2015.

# Capabilities really matter!!!



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**Capability:** A capability is an abstraction that represents the ability to perform a particular skill set. In organizations this would be organizational capabilities, directional capabilities, service capabilities, information capabilities and technology capabilities

## CAPABILITY

<b>DIRECTIONAL DIMENSION</b> Command & Objectives Policy & Rules	<b>ORGANIZATIONAL DIMENSION</b> Units & Area/Groups Org. Functions	<b>PEOPLE DIMENSION</b> Individual & Collective Training	<b>RESOURCE DIMENSION</b> Machine	<b>PROCESS DIMENSION</b> Steps & Activities Events	<b>SERVICE DIMENSION</b> Service Construct Business Services	<b>INFORMATION DIMENSION</b> Information Systems Data	<b>TECHNOLOGY DIMENSION</b> Platform Infrastructure
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©LEADing Practice Capability Modelling Reference Content [LEAD-ES20017AL]

# So how to work with capabilities??



Global University Alliance research around capabilities and the relationship to:

- Strategy
- Business Model
- Products
- Services
- Operating Model
- Etc.

<http://www.globaluniversityalliance.net/research-areas/enterprise-capabilities/>

Next slides will be about:

- What is it leading organizations actually do around capability development
- Where is it leading organizations do capability development



## The 3 webinar sessions

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### Session 1: **Introduction to Enterprise Capability concepts**

- What is a capability?
- How are they used in an enterprise context?
- What can you do with capabilities?

### Session 2: **Advanced Capability Modelling & Capability Architecture**

- The value of modelling capabilities?
- How to do capability modelling?
- How to do capability in the context of enterprise architecture?

### Session 3: **Capability Management**

- How to do management capabilities?
- How can you develop your Capabilities?

# Questions?



## Global University Alliance

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# Thank You





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