

## **Create Sales Order (ZA) Description**

This workflow is a part of the "Order to Shipment" workflow. What you see in the "Create Sales Order (ZA)" is the process flow on how various customer master data is changed in SAP and involved stakeholders.

The following Business Areas are involved in the "Create Sales Order (ZA)" workflow:

- Business Operation
- Supply Operations

In the "Create Sales Order (ZA)" workflow, there are the following Functional Groups:

- Industry Group
- Supply Chain Operation
- Global Planning

The "Create Sales Order (ZA)" have the following Functions involved in their workflow:

- Sales Management
- CSL EMA
- Supply Coordination

If you have any questions, comments, changes or need to interact with the accountable of the "Create Sales Order (ZA)", these are the responsible (Novozymes contact acronyms are applied):

- Account Management
- CBXJ
- CKEP

The Resources/Roles involved in the "Create Sales Order (ZA)" workflow are:

- Accm
- CSR
- Supply Coordinator

The combined information of the "Create Sales Order (ZA)" is the following:

Flow Task/Process	Business Area	Functional Group	Function	Responsible	Role
Create sales order (ZA)	Business Operation	Industry Group	Sales Management	Account Management	Accm
Create sales order (ZA)	Supply Operations	Supply Chain Operation	CSL EMA	CBXJ	CSR
Create sales order (ZA)	Supply Operations	Global Planning	Supply Coordination	CKEP	Supply Coordinator
Create sales order (ZA)	Supply Operations	Supply Chain Operation	CSL EMA	CBXJ	CSR

